



TOKIO MARINE
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Cyber Ctrl: Meet the team

Our Cyber team at TMK is well-established and brings a wealth of knowledge and expertise to support clients as they respond to the ever-changing world of cyber risk.

Underwriting



Laila Khudairi
Divisional Head of Enterprise Risk

Laila is a leading expert in corporate cyber insurance specialising in cyber liability and cyber business interruption. Having joined the graduate scheme at Tokio Marine Kiln in 2009, Laila has been instrumental in developing the company's response to increasing cyber threats. Laila has been nominated for multiple Underwriting awards including winning the U35 Award at the Lloyd's of London's 2015 Innovation Awards for her 'Cyber with Reputational Harm' product.



Paul Gooch
Underwriter

Paul is a Cyber Underwriter in the Enterprise Risk division. He joined Tokio Marine Kiln in 2009 on the Graduate Scheme before starting as an underwriter in the commercial property division in 2011 where he focused on complex risks such as heavy industry, manufacturing and logistics. In 2016 he moved to the Cyber team and specialises in Business Interruption following cyber events.



Alex Jomaa
Underwriter

Alex is a Cyber Underwriter in the Enterprise Risk division. He joined Tokio Marine Kiln in 2018 having worked as a Cyber Underwriter at CFC Underwriting Ltd previously, where he focussed on non-US Cyber and educating the broking and client community on this emerging risk. Alex was twice voted as Underwriter of the Year in the Insurance Insider's Cyber Rankings in 2016 and 2017.



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**Fraser Rogers
Underwriter**

Fraser is a Cyber Underwriter in the Enterprise Risk division. He joined Tokio Marine Kiln in 2018 having worked in the International Cyber team at Beazley Group from 2015. Fraser has a strong understanding of local cyber exposures in developed and emerging markets. Prior to joining the insurance market, Fraser completed a BEng in Mechanical Engineering, where he focused on large manufacturing processes.



**Aoife Woulfe
Underwriter**

Aoife is a Cyber and Intellectual Property Underwriter at TMK. She started her career at TMK on its Graduate Underwriting Scheme before moving in to the Enterprise Risk Division to specialise in underwriting and developing innovative insurance products. Before joining TMK, Aoife completed a MSc in Finance, where she focused on corporate risk management.



**Jonny Groves
Underwriter**

Jonny entered the insurance market in 2013 after completing an Economics degree. He joined Tokio Marine Kiln in 2014 working in the Delegated Authority team and focused on the on-boarding of new coverholders. He moved to underwriting in the Cyber team in 2017 and specialises in supporting new and existing coverholders.



**Junior Garba
Trainee Underwriter**

Junior is a Trainee Cyber Underwriter at Tokio Marine Kiln. After coming through the ranks on the Kiln internship program he joined the TMK graduate scheme in 2015. Upon successful completion of the graduate scheme he joined the Enterprise Risk division as a Trainee Cyber Underwriter in 2017.



**Patrick Cannon
Claims Manager – Enterprise Risk**

Patrick is the Claims Manager for the Enterprise Risk Division. He joined TMK in 2014, having spent the first ten years of his career at a major Lloyd's broking house and another leading Lloyd's Managing Agency. Patrick has handled hundreds of cyber claims, including some of the most complex and high profile matters in the London market – Patrick is considered a leading cyber claims expert.



**Tom Egglestone
Claims Adjuster – Enterprise Risk**

Tom is a Claims Adjuster, focusing on Cyber, Intellectual Property and Product Recall. Having begun his career at Hiscox, Tom joined TMK in November 2016 from CFC Underwriting, Tom has over five years' experience handling complex commercial claims across a range of product lines.

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Tokio Marine Kiln

Tokio Marine Kiln is a trading name of Tokio Marine Kiln Insurance Limited (Registered Number 989421) and Tokio Marine Kiln Syndicates Limited (Registered Number 729671) which are authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority under Firm Reference Numbers: 202574 and 204909 respectively. The registered office of both companies is located at 20 Fenchurch Street, London EC3M 3BY. A member of the Association of British Insurers. Tokio Marine Kiln can issue either Lloyd's or Company insurance policies. Please contact us for further information.

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